



Vacancy announcement

For 35 years, MDF Training and Consultancy has been committed to empower people to increase organizational efficiency and social impact. With our wide range of clients, including companies, civil society organisations, UN organisations and governments, we have built up an impressive track record in management consulting, training and evaluation services.

Globally present, with ten offices on three continents, we offer a wide network of dedicated trainers and consultants. Our management services are diverse but have two things in common: they are pragmatic and designed to inspire. We are ISO 9001 certified, proudly assuring that we apply widely recognized and professionally accepted management tools.

The branch office of MDF Asia Myanmar in Yangon (established in 2016) is seeking a dynamic personality to lead and complement our team of 9 dedicated team members for the position of:

MDF Country Director, Trainer & Consultant

What we're looking for: being an MDF branch director is a challenging yet highly interesting and full-filling position for the right candidate. As we are a small office, we are expecting you to fulfill multiple roles: strategic director, team leader, business developer with strong client relations, responsible for financial performance and financial supervision, while also securing and implementing training or consultancy assignments.

Your qualifications:

- A demonstrated high degree of independence, self-motivation and customer-focus to maintain and expand our current MDF client portfolio
- Expertise in one or more of MDF's core products and services (e.g. training, monitoring and evaluation, project management – see more [here](#))
- Between 3 and 5 years of leadership experience with management skills in areas such as planning, staff supervision and support, external relations.
- Proven experience (preferably 10+ years) in and affinity with the consultancy profession: with abilities to dedicate time to multiple assignments (e.g. training & consultancies) at the same time (strong multi-tasker)
- Familiarity with the non-profit / development and government sectors, yet an affinity or experience with private sector clients is an advantage
- Working experience in Myanmar or the South-East Asia region is a distinct advantage.

Competency-wise, you are:

An enabling and inclusive leader: you enable your team and make time to guide and mentor team members towards the vision, while actively monitoring and supporting the quality of the team's deliverables.

A continuous and fast learner: MDF is always in a process of continual learning. You are self-critical, seek out opportunities for self-improvement, you ask for feedback, take feedback well.

You pick up innovations and trends quickly and can channel these into practical methods for MDF.

A strong and tactful communicator: you communicate (mostly in English) actively and positively with everyone in the organization. You are confident, clear and concise in written communication. You use inclusive and sensitive language, you are tactful but not afraid to use 'straight talk' when necessary

An effective business developer: you demonstrate a positive 'Can-Do and Will-Do' attitude towards new clients, and actively network and seek new opportunities. You are a 'wizard' in writing proposals and seeking new assignment for yourself and the team.

A results-achiever: you work effectively and in a time and resource efficient manner, achieving or exceeding performance goals. You do not miss deadlines, reply to emails within reasonable time and deliver as and when promised.

Expected starting date: October 2019

Benefits:

- International working environment
- High degree of freedom to shape the portfolio of MDF and to lead a team of professionals
- Ample opportunities to further develop your areas of expertise;
- Other conditions will be according to current MDF regulations

For questions, email MDF Asia Myanmar Office, Susanne van Lieshout, sli@mdf.nl

To apply, send your CV and short motivation letter before July 15, 2019 to Marjan Zandee by email MZ@mdf.nl

Subject Header: Application MDF Myanmar Director.